



1. VALUES

Thank you for trusting us with some information about you. We take that trust seriously and we want you to know how we use your information and why.

If you have queries about how we use your data, or comments or questions about this Policy, please do email us. The email address to use is set out in section 2 below.

Policy updates: We keep this Policy under regular review, and this page may be updated from time to time. Please come back here to check the latest version. This Policy was last updated on the date given in the final box in the table in section 2 below.

2. WHO ARE WE?

Name	The Excedia Group Ltd
Trading Name	The Excedia Group Ltd, The GoToExpert, Accountants Millionaires' Club, How to Make Partner
Company only: Director(s)	Heather Townsend
Company Registration Number if applicable	7448839
Email address for official notices	lisa@excedia.co.uk
Data Retention Period(s)	<ol style="list-style-type: none">1) Clients records & emails will be deleted 6 years after the working relationship has ended2) Anyone who unsubscribes from a mailing list will be retained on an "unsubscribed" list for 5 years so we have an audit trail if required to show how we have used your data, but more importantly demonstrate your consent for when you originally subscribed.3) Financial transactions, payments, bills and invoices will be kept on record for 8 years after the working relationship has ended (this is in line with HMRC requirements)



Card and payment processor (3rd party) names and their security policy links

Stripe, Paypal and GoCardless

Cookie policy

[Excedia GDPR Cookie Policy May 2018 – https://www.dropbox.com/s/9xae95yvu34sg7s/EXCEDIA%20GDPR%20COOKIE%20POLICY%20MAY%2018%20.pdf?dl=0](https://www.dropbox.com/s/9xae95yvu34sg7s/EXCEDIA%20GDPR%20COOKIE%20POLICY%20MAY%2018%20.pdf?dl=0)

Date this Policy last updated

16 May 2018

3. WORDS WITH SPECIFIC MEANINGS

In this Policy, there are words and phrases that have a specific meaning or that we are using in a special way. They are:

“personal data”	any information about an identifiable living human being.
“process”	we “process” your personal data when we do anything with it, which might include: collecting, recording, organising, storing, adapting, altering, retrieving, using, combining, disclosing, or deleting it.
“special category data”	personal data revealing racial or ethnic origin, political opinions, religious or philosophical beliefs, trade union membership, sex life or sexual orientation, health, genetic or biometric data.

4. WHAT THIS POLICY DESCRIBES

This policy describes how we will collect and use personal data about you.

We process information about:

“Prospects”	potential customers or referrers;
“Customers”	who have bought goods or services from us;
“Suppliers”, “Associates”	suppliers or potential suppliers of goods or services to us;
“Affiliates”	who have signed up to our affiliate scheme (if we have one).

5. WHAT INFORMATION DO WE PROCESS, AND WHY?

We **only** obtain your information by the following methods:

- If you sign up to attend an online masterclass or webinar
- If you enter your details into one of our websites to receive some free information



- By personal contact (if we meet you at events or you ask us to get in touch with you to discuss working together).

a. Prospect

Most of the information we process comes from you. We process it so we can reply to you, and when you contact us again we know what you asked before, what you were sent, and what you told us.

Typically, we are collecting name, contact details, how we came across you, and background information from you or published by you on social media or freely accessible on the internet, on why you might be interested in our products or services or a relevant contact for our business.

If you sign up to a newsletter list, you will be sent what you asked for.

If you sign up to a masterclass or webinar or to receive some free information, you will be added to a list so that we can send you other information that is related to the original topic.

You can unsubscribe at any time by clicking the unsubscribe button on any email.

You are not automatically subscribed to any other lists, but may be invited to join an appropriate one.

If we email you individually using our own email system, or respond to an email sent to us at any of our business email addresses, a copy of that email will also be stored in our email system and in our CRM system which is Active Campaign at the time of this policy.

If you make an enquiry via our website, we will keep details of that enquiry and response for our data retention period (section 2, Table, above).

We do not routinely keep special category data. To the extent we hold this, it was supplied or made publicly available by you.

The very minimum we store is your name and email address. If we discuss working together or you become a client we may store:

Name, Email, Title, Position, Company, Website, Address, Phone Number, Mobile Number.

we also may store data which you have told us about your firm, clients or practice.

b. Customer

Once you buy something from us, we will collect information from you at the point of sale.

This will include the information we collect from Prospects (above). We collect your email address, phone number and postal address so we can provide what we have contracted to, invoice you and keep proper records of our business relationship.



We process your data to support the delivery the goods and services you have bought. We keep records of the goods/services provided to you, and information you give us, so we can support you when needed and advise you of any additional services you may need.

Financial and credit card details

We do not receive or store your credit card details. Credit card payments are handled by an external secure processor in accordance with their data security policies (see section 2, Table, above). At the date of this policy, we use Thrivecart and GoCardless and Stripe

Stripe = <https://stripe.com/guides/general-data-protection-regulation#stripe-and-the-gdpr>

GoCardless - <https://support.gocardless.com/hc/en-gb/articles/360000281005>

Thrivecart - <https://legal.thrivecart.com/>

Xero -

We receive limited information from our processor for us to tie up your payment with your invoice.

If you pay us by BACS or direct transfer, we know only what the bank tells us, which is usually the name of the person who paid us and how much and the reference number.

We do not routinely keep credit scores nor use credit reference agencies.

c. Suppliers and Associates

We collect information on potential and actual suppliers and associates. This is mostly provided by you, but we do add to it the same kind of data we use for Prospects (see above).

If you become a supplier or associate we keep a copy of the contract between us and a copy of your bank details so we can pay you. We also keep a record of invoices/payments for accounting purposes.

We keep a record of the work you undertook for us/our clients along with any comments, reviews or suggestions about that work including complaints (if any) and their resolution.

This information is all needed to manage our customer relationships and our supply chain.

d. Affiliate

If we set up an affiliate scheme, affiliate data will be held in accordance with this policy. We will ask you for information when you apply and that will be kept to administer the affiliate scheme.



6. NEWSLETTERS AND AUTOMATED EMAILS

We monitor who opens what in our email lists, and pre-set sequences of information we send you. We do this, so we can see if content is popular and generate more of it, or if it is not read.

We also monitor who visits what page on our website, as well as if you have opened email from us and if you have clicked on a link within that email. This is so we know whether the information we are sending is relevant to you.

There may be sub-routines that trigger if you click on links or articles. These are designed to offer you more information about things you are interested in.

You can unsubscribe from these sequences at any time.

Existing customers may receive emails about specific offers relating to things you have already purchased. You can unsubscribe from these at any time.

From time to time, we contact individual email subscribers but it is extremely rare. This would normally be if something odd were going on and we wanted to check you could see and use the content or find out what was causing a problem.

We keep a record of what you bought so we know what you might be talking about when you need help.

We keep a record of what masterclasses you have attended in the past so we know what topics might interest you in the future

7. DATA SHARING – 3RD PARTIES

We do not sell or exchange your personal data with organisations who may want to sell you something or use your data for research or other purposes.

a. Platforms

We keep a list of the software platforms we use to run our business. If you would like a list of all the platforms we use, please email us (at the email address in section 2, Table, above).

b. People

We have an outsourced support team for our own business which may include Virtual Assistants, Web Designers, IT support, Sales and Marketing, Accounting and more. They have limited access to your data, where the service they provide to us means they need it.

For example, if our IT support wants to check the functionality of a laptop or back up, they may need temporary access to information that may include something about you.

For example, if we invoice you, our Accountant needs to process the information in the invoice.

Your information/advice is held in the strictest confidence. Our team are all contracted to strict confidentiality clauses.



8. WHERE IS YOUR DATA LOCATED?

Like most small businesses, we do not have any tailor-made software – we use mainstream packages for everything from our customer records, to email, to accounting.

This means that some of your data may be held in the EEA, and some may be held in services in the USA (with suitable data privacy shields) or elsewhere. We have picked mainstream suppliers with appropriate security standards.

9. RETENTION PERIODS

Your information will be kept for the length of time set out in our retention period (see section 2, Table, above).

We need to keep customer information long enough to satisfy HMRC and our insurers. We keep information on prospective customers long enough to make our sales enquiry system effective.

If you subscribed to a newsletter or updates list, you will remain on the list(s) you joined until you unsubscribe from that list.

10. YOUR RIGHTS

You have the right to know what information we are collecting on you, and to amend it if it is inaccurate.

If you feel for some reason we have information we should not be keeping, or it is out of date or otherwise wrong, please let us know and we will take appropriate action.

Most of the information we hold is not based on your individual consent but is based on our needing the information to run our business and provide our products and services.

If you want to know what information we have about you (if any) email us at the email address set out above and give us your name, email address(es) and we will happily do a search and let you know what information we hold on you and how we are using it/have used it.

You have a “right to be forgotten” - but that does have some legal limits to it. If you want us to remove information about you, let us know. If you have been a customer, we may not be able to remove all data as we will have to ensure that we can continue to comply with legal, accounting, taxation and our insurer’s requirements.

11. COMPLAINTS

If you have a complaint about the way we are handling your information or how we have responded to a request for information or removal, you can take this up in the first instance by emailing us at the email address set out above.

If we can’t sort it out, the relevant supervisory authority for us is the Information Commissioner for the UK. You can contact them [here](#).



12. COOKIES

For information about cookies and how we use them, please see our cookie policy, linked in section 2, Table, above.